



United States Joint Forces Command

Business Management Office

**USJFCOM the Customer-
Teaming with Contracting Offices
and Contractors**

Presented to:

GSA National Furniture Center

Quality Partnership Council

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Contracting and Acquisition Management Officer

USJFCOM



Joint Forces Command Mission

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The United States Joint Forces Command provides mission ready Joint Capable forces and supports the development and integration of Joint, Interagency, and Multinational capabilities to meet the present and future operational needs of the Joint Force.





The Long War... Focus Today

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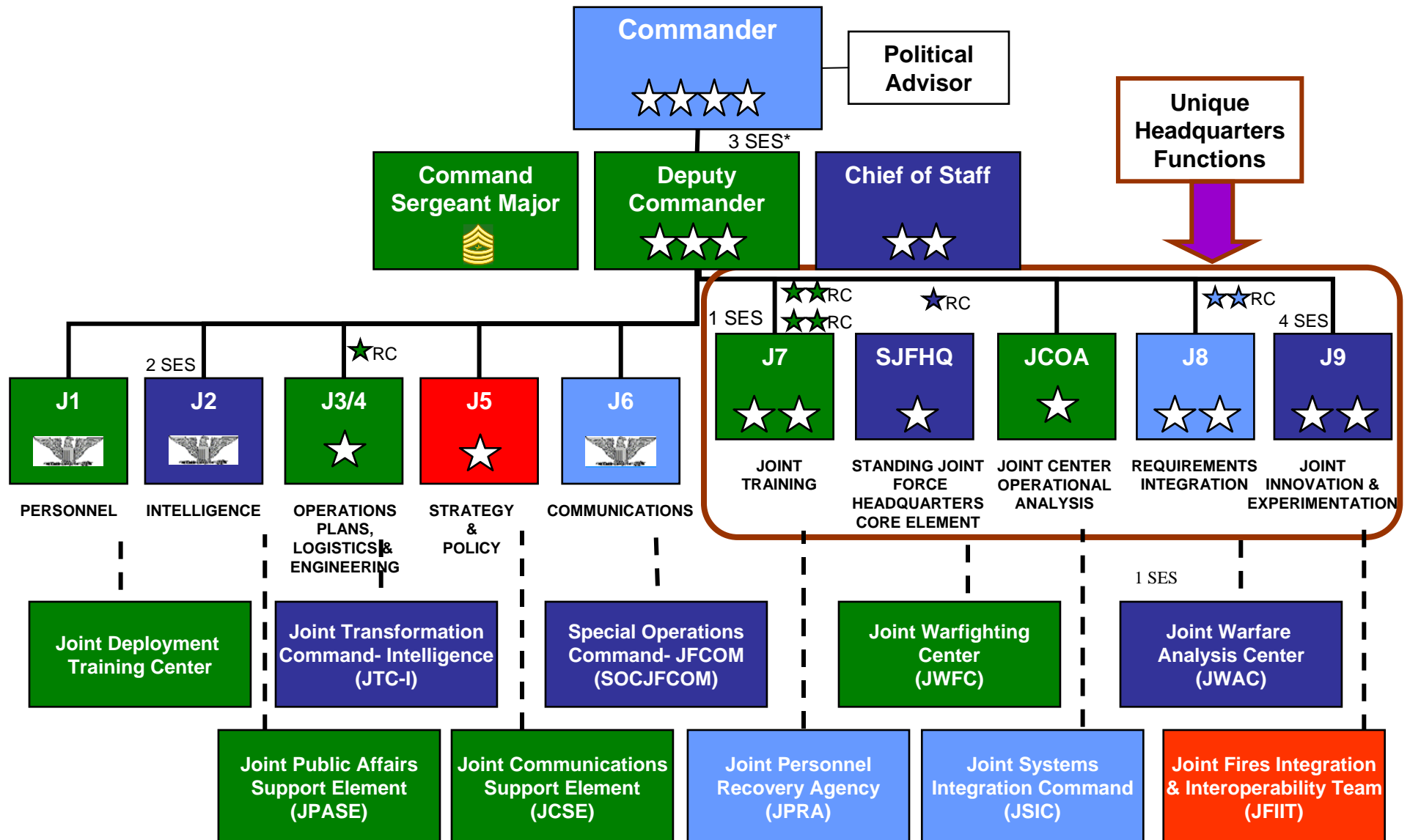
- **Transform the Joint Force**
- **Rapidly develop joint capability**
- **Enhance joint command and control**
- **Jointly enable warfighting headquarters**
- **Strengthen Ops – Intel Interface**
- **Expand capacity through partnerships**

**Unified, Coalition, Interagency and Multi Service action
... Decisive in the Long War**



A Dedicated Organization

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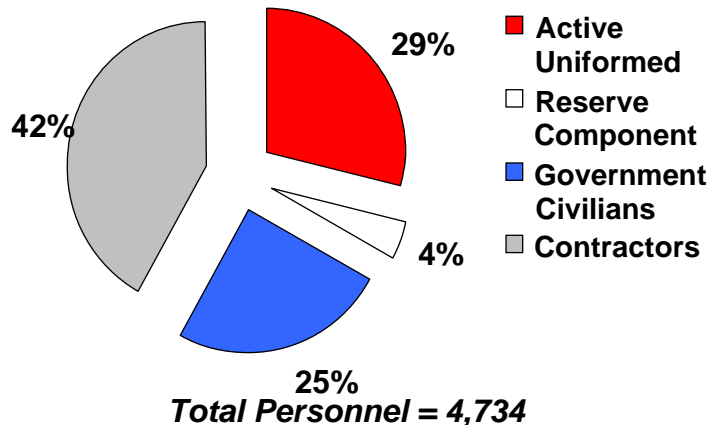




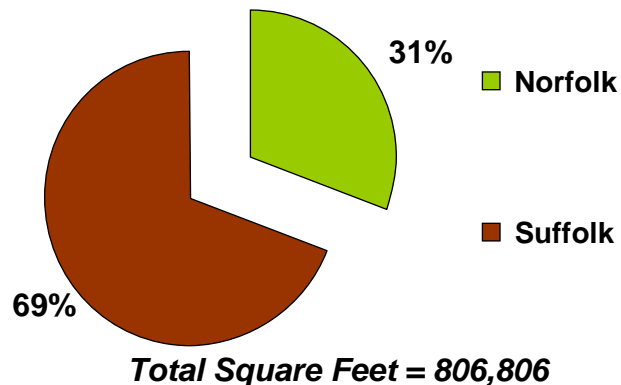
Who We Are

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HQs USJFCOM Personnel



USJFCOM Facilities *



• Does not include facilities at Eglin AFB, MacDill AFB, FT Belvoir, FT Eustis, NSWC Dahlgren

Key Functions

- ✓ **Joint Innovation & Experimentation Leader**
 - Lead for joint concept development and experimentation
- ✓ **Joint Capability Developer**
 - Joint force integrator for Joint DOTMLP-F capabilities to meet operational requirements
- ✓ **Joint Force Trainer**
 - Lead agent for the CJCS exercise program for joint and combined operations
- ✓ **Joint Force Provider**
 - Deploy trained and ready joint forces and provide operational and intelligence support in response to COCOMs
- ✓ **Joint Command & Control (JC2) Capability Portfolio Manager**
 - Provide enterprise wide management to improve interoperability, minimize redundancies and gaps, and maximize effectiveness for JC2

Advocate for the Joint Warfighter



Contracts/Acquisition Management Office

Business Management Office

CAMO Mission

... provides *command-wide policy, acquisition oversight oversight and efficient contract management support* for USJFCOM ...
***support all contracting requirements* for each Directorate as well as the needs of subordinate commands...**



CAMO-Contracting Officer

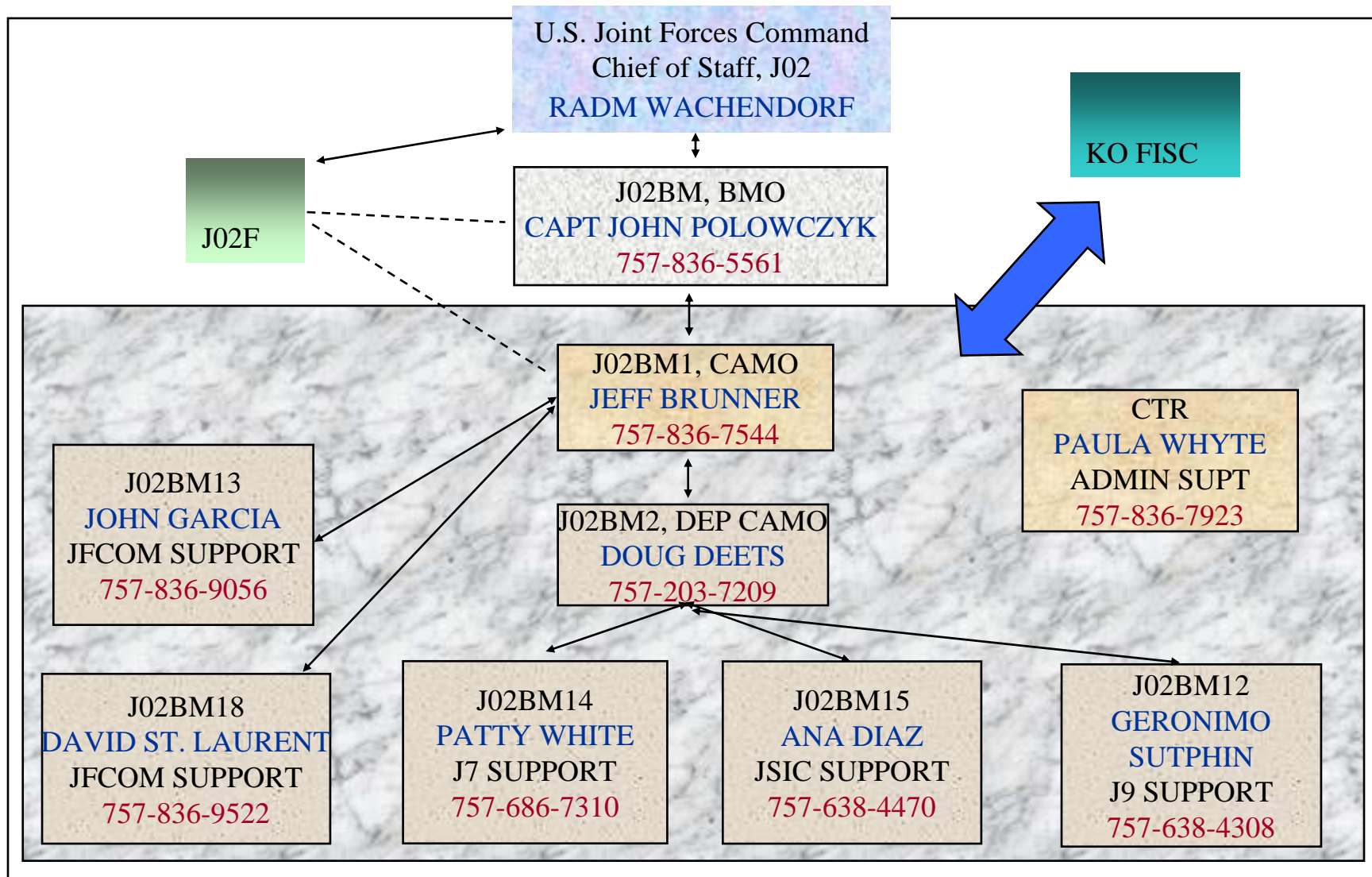
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- **The overall mission and goal of the CAMO office is to educate and best support the requiring individual within the Command while minimizing front-end work and rework by the Contracting Officer and his Staff during all phases of the acquisition process, i.e., advance planning, pre-solicitation, proposal evaluation, and contract administration.**



CAMO Organization

Business Management Office





General CAMO Information

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- **Single contracting POC for guidance, compliance, new procurement coordination, and Contracting Officer interface**
- **JFCOM has no traditional contracting authority beyond Govt Purchase Card. Relies on external contracting offices.**
- **Broker best-value contracting support for best-value contract solutions.**



General CAMO Information

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- **JFCOM funding stream**
 - **U. S. Navy sponsored for O&M, Defense-wide R&D**
 - **Joint Staff (CIF, ORF) and various agencies (MIPR)**
- **JFCOM's primary contracting office: FISC Norfolk, Philadelphia Office**
 - **JFCOM is Navy sponsored, therefore no fee for service**
 - **NAVSUP claimancy reach-back capability**
 - **Team of contracting specialists dedicated to JFCOM reqmts**
 - **Allows for one central focal point for most contracts**



General CAMO Information

Business Management Office

- **Reports to the Chief of Staff**
- **Tech Transfer Engagement Review Team member**
 - Industry inquiries
 - Capability Presentation requests
 - White Paper submissions
- **Competition Advocacy**
- **Unsolicited Proposals (FAR 15.6)**
- **JFCOM contract portfolio**
 - 125+ contractual relationships valued at over \$400M
 - Approx 2,500+ man-years of contractor support on and off site



What Does JFCOM Buy?

Business Management Office

- **JFCOM has contracts that meet the mission and R&D needs of JFCOM . . .**
 - **Administrative Support Services**
 - **Technical and Engineering Support Services**
 - **Business Process Support Services**
 - **IT related services**
 - **Hardware / Software**
- **. . . to help JFCOM develop, identify, influence, integrate and transition capabilities in coordination with Service Programs of Record.**



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- **Specific JFCOM CAMO Policies of Interest**
 - **Proper Use of Non-DoD Contracts**
 - ◆ **Chief of Staff as Decision Authority for Assisted Acquisitions > \$100,000**
 - **Procurement Planning/Recognition of Procurement Leadtimes**
 - ◆ **Particular focus on FISC average leadtimes and EOFY cut-off dates**



Business Management Office

- **Specific Collaborative Processes of Interest**
 - **Industry Engagement Team**
 - **Industry inquiries**
 - **Focused Forums**
 - **Capability Presentation requests**
 - **White Paper submissions**
 - **Unsolicited Proposal evaluations**



Business Management Office

- **Federal Acquisition Council of Tidewater (FACT)**
- **Purpose and Objectives**
 - **Coordinate, communicate, cooperate, and collaborate for best practice policies and business processes.**
 - **Maximize Warfighter support and Taxpayer stewardship.**
 - **Increase efficiency of contracting resources and processes.**
 - **Focus Government's interface with private industry (at TGIC).**



Business Management Office

➤ **Federal Acquisition Council of Tidewater (FACT)**

- **Membership**

- **Any member of any Government acquisition career field in the Tidewater region (currently contracting concentrated)**
- **Need for more and progressive members**



Business Management Office

- **Tidewater Association of Service Contractors (TASC)**
- **Purpose and Objectives**
 - **Dedicated to contracting excellence in the public and private sectors**
 - **Industry perspective on Government contracting policy and processes**
 - ◆ **Elected representatives to Tidewater Government/Industry Council (LB, SB, 8a, Educational Institutions, At-Large)**
 - **Education and training/Mutual understanding between Government and Public Sector professionals**



Business Management Office

- **Tidewater Association of Service Contractors (TASC)**
- **Membership**
 - Approximately 310 including individual and corporate members
- **Accomplishments**
 - Monthly newsletter
 - Monthly meeting and program speakers
 - Monthly TGIC interaction
 - Exchange Briefing Program
 - Annual symposium- “Preparing the Warfighter”



Business Management Office

➤ **Tidewater Government/Industry Council (TGIC)**

- **Purpose and Objectives**

- **Communication, cooperation, and consultation between Government contracting activities, their customer activities, and private industry**
- **Improve the productivity of contracting and quality of the end product.**
- **Explore and develop methods of quality and productivity improvement, foster a spirit of cooperation, provide a forum to share new ideas and initiatives, suggest changes to policies, regulations or statutes through the appropriate channels.**



Business Management Office

➤ **Tidewater Government/Industry Council (TGIC)**

- **Membership**
 - **14 Industry representatives elected by TASC**
 - **Any Government member (civilian or military involved with contracting or requirements)**
 - **Monthly meeting is open to all/averages 40**
- **Government & Industry Co-Moderators**
 - **Immediate past-Chairperson of FACT**
 - **Immediate past-President of TASC**



Business Management Office

➤ **Tidewater Government/Industry Council (TGIC)**

- **2007-2008 Program Year**
 - **Revisit the overall purpose and future direction of the Tidewater Government Industry Council**
 - **Deterioration of the Acquisition Workforce**
 - **Past Performance (with an emphasis from the Small Business perspective), including CPARS and past performance questionnaires**



Business Management Office

- **Tidewater Government/Industry Council (TGIC)**
 - **Size Standards (also with an emphasis from the Small Business perspective)**
 - **Bundling**
 - **Multiple-Award Contracts, The Value of**
 - **The Relationship of Contract Requirements to Contractor Qualifications**
 - **Interagency Contracts**



Business Management Office

- **Tidewater Government/Industry Council (TGIC)**
- **New for 2007-2008 Program Year**
 - **Standing Committees and working Groups for:**
 - ◆ **Small Business issues**
 - ◆ **Legislative affairs**
 - ◆ **Defense Acquisition Workforce**
 - ◆ **Contractor Past Performance**
 - ◆ **Contracting Approaches and Techniques**
 - **Proposed support of USD AT&L “Panel on Contracting Integrity”**



Business Management Office

- **Joint TASC/TGIC/FACT Website**

➤ **www.tasc-tgic.org**